

Andreas Nigulis

Port & Container Terminal Expert

Experience

Andreas Nigulis has over 40 years' experience in port operations, container terminal operations and the technical and operational management of marine and inland terminals, having held responsibility for facilities handling in excess of 2.3 million TEU annually. He held senior executive positions — including Managing Director, Terminal Director and Head of Terminal Operations — with Eurogate/Contship Italia Group, P&O Ports and PSA Europe, across Italy, Portugal and Germany.

Since 2012, Andreas has acted as an **independent expert** in **port and terminal operations** for insurers and solicitors in litigation and international arbitration, with case experience spanning **Southeast Asia, South and Central America, the Middle East, Northern Europe, India, Egypt, Türkiye and Canada**. His instructions include high-profile matters such as the **MV Ever Given / Suez Canal blockage** marine insurance claim, and appointments by leading firms including **HFW, RPC, Hill Dickinson, NorthStandard and The London P&I Club**.

His expert opinion is grounded in first-hand executive experience across marine and inland facilities, together with ongoing management consultancy for the ports and terminals sector since 2007.

Areas of Expertise

- Port and container terminal operations
 - Marine and inland terminal operations
 - Port and terminal management
 - Cargo and container handling operations
 - Terminal design, port handling equipment and process reorganisation
 - Ship-to-shore (STS) container cranes, RTGs and terminal equipment
 - Berth operations and terminal utilisation
 - Terminal capacity, productivity and operational efficiency
 - Business interruption claim assessment and mitigation
 - Marine insurance claims arising from vessel allisions and port casualties
 - Start-up management and organisational restructuring
 - Operational, engineering and ICT efficiency improvements
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Notable Instructions

2026 — Marine insurance claim, Türkiye

Expert support on a business interruption claim following a vessel allision with ship-to-shore cranes at a specialised container terminal, addressing causation and mitigation of losses.

2026 — Business interruption claim, Egypt

Independent expert review of a confidential claim arising from a vessel allision with ship-to-shore cranes, covering berth utilisation, AIS-based vessel-call analysis and substantiation of claimed losses.

2024–2025 — MV Ever Given / Suez Canal blockage, Egypt

Evaluation of a marine insurance claim arising from the grounding of the MV Ever Given, assessing operational and logistical impacts and the substantiation of the claim.

2024 — Business interruption claim, Northern Europe

Investigation of potential traffic and revenue losses at a major container port resulting from delayed civil works.

2020–2024 — Business interruption claim for Hill Dickinson, London

Assessment of losses following an allision between a vessel and a ship-to-shore crane (Venezuela), including mitigation costs and expected mitigation steps.

2020 — Independent expert for HFW

Review of container stowage and stevedoring discrepancies aboard a container vessel, including weight distribution, reefer positioning and terminal operating procedures.

2019 — Krishnapatnam Port, India

Business interruption assessment following the loss of two ship-to-shore quay cranes and the subsequent impact of Cyclone Phethai, including site inspection and stakeholder meetings.

2017 — Instructed by The London P&I Club and Mills & Co

Review and mitigation of a business interruption claim arising from a vessel/crane allision in Egypt, on behalf of the shipowners.

2014 — International arbitration for HFW, London

Independent expert opinion on port operation and management following damage to a ship-to-shore gantry crane, a berth and a vessel in Ecuador.

2013 — International insurance case for HFW, London

Advice on repair-location options for a damaged container crane in Poland, weighing operational requirements against safety and property-damage risk.

2012 — International arbitration for RPC, London

Appointed by the Respondents as Port Operations Expert to assess RTG runway utilisation, crane loading and the Claimants' proposed remedial scheme, Dominican Republic.

Qualifications & Memberships

Master Mariner (CoC), 1983, and Diploma in Business Engineering and Maritime Studies, 1977, Hamburg University of Applied Sciences. Full member of The Academy of Experts (MAE), London, since October 2022. Completed Bond Solon Witness Familiarisation & Intensive Cross Examination training, London, 2012.

Languages

Fluent in German, English and Italian, with intermediate Portuguese.